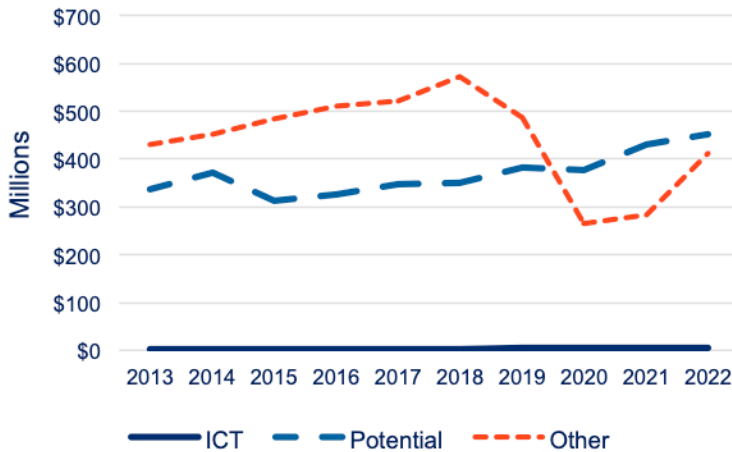




Indiana's 9th and Digital Trade

IN-9 Services Exports, 2013-2022



ICT services exports grew from \$2.7 million in 2013 to \$5.8 million in 2022 (118%), supporting 18 direct and 13 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$337 million to \$452 million (34%), supporting 1,230 direct and 821 indirect jobs in 2022.

Exports of other services grew from \$430 million in 2013 to \$488 million in 2019 (13%), before falling sharply due to Covid-19. They have not yet fully recovered.

Indiana's 9th district's digitally tradeable services exports supported 1,248 direct and 833 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from IN-9, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$2.3	\$269	\$271
Asia & Pacific (ex. China)	\$1.5	\$97	\$98
North America	\$1.0	\$30	\$31
China	\$0.3	\$24	\$24
Central & South America	\$0.6	\$21	\$22
Middle East & Africa	\$0.1	\$12	\$12

Europe was Indiana's 9th district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

Indiana's 9th district's exports of potentially ICT-enabled services to Singapore grew from \$11 million in 2013 to \$40 million (+276%) in 2022.

The "Digital Dozen" accounted for \$144 million out of Indiana's 9th district's \$458 million in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from IN-9, 2022 (\$M)

Type (ICT in bold)	Total
Royalties from Industrial Processes	\$182
Research and Development and Testing Services	\$135
Payments for Trademarks	\$32
Misc. Personal, Cultural, and Recreational Services	\$21
Misc. Business, Professional, and Technical Services	\$20
Other	\$70

Computer software services are the top ICT services export, growing from \$1.3 million in 2013 to \$5.4 million in 2022 (311%).

Royalties from industrial processes are Indiana's 9th district's top potentially ICT-enabled services export, growing from \$160 million in 2013 to \$182 million in 2022 (13%).