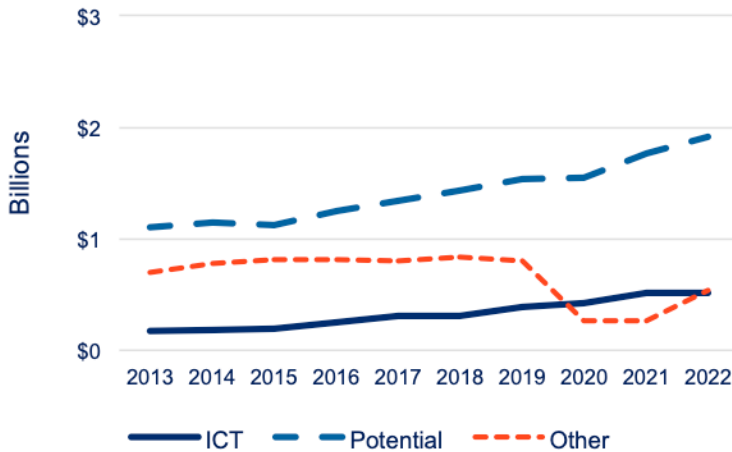




Maryland's 3rd and Digital Trade

MD-3 Services Exports, 2013-2022



ICT services exports grew from \$173 million in 2013 to \$511 million in 2022 (195%), supporting 1,438 direct and 1,024 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$1.1 billion to \$1.9 billion (73%), supporting 6,541 direct and 4,072 indirect jobs in 2022.

Exports of other services grew from \$702 million in 2013 to \$804 million in 2019 (15%), before falling sharply due to Covid-19. They have not yet fully recovered.

Maryland's 3rd district's digitally tradeable services exports supported 7,978 direct and 5,097 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from MD-3, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$215	\$1,151	\$1,366
Asia & Pacific (ex. China)	\$142	\$376	\$518
North America	\$74	\$150	\$224
Central & South America	\$43	\$113	\$156
China	\$26	\$61	\$88
Middle East & Africa	\$11	\$62	\$72

Europe was Maryland's 3rd district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

Maryland's 3rd district's exports of ICT services to Japan grew from \$11 million in 2013 to \$41 million (+274%) in 2022.

The "Digital Dozen" accounted for \$861 million out of Maryland's 3rd district's \$2.4 billion in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from MD-3, 2022 (\$M)

Type (ICT in bold)	Total
Business Management and Consulting Services	\$764
Research and Development and Testing Services	\$407
Computer Software Services	\$376
Royalties from Industrial Processes	\$309
Royalties from Computer Software	\$129
Other	\$439

Computer software services are the top ICT services export, growing from \$135 million in 2013 to \$376 million in 2022 (179%).

Business management and consulting services are Maryland's 3rd district's top potentially ICT-enabled services export, growing from \$349 million in 2013 to \$764 million in 2022 (119%).