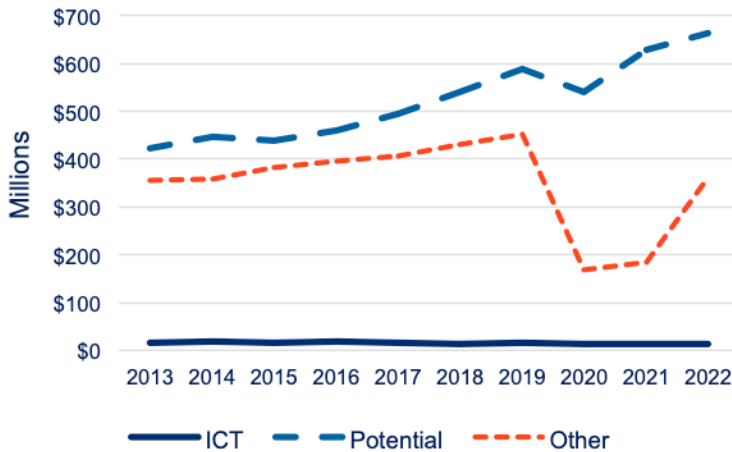




Virginia's 1st and Digital Trade

VA-1 Services Exports, 2013-2022



ICT services exports fell from \$17 million in 2013 to \$13 million in 2022 (-19%), but still supported 34 direct and 29 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$423 million to \$664 million (57%), supporting 2,051 direct and 1,420 indirect jobs in 2022.

Exports of other services grew from \$355 million in 2013 to \$451 million in 2019 (27%), before falling sharply due to Covid-19. They have not yet fully recovered.

Virginia's 1st district's digitally tradeable services exports supported 2,085 direct and 1,449 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from VA-1, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$5.6	\$270	\$275
Asia & Pacific (ex. China)	\$3.3	\$149	\$152
North America	\$2.1	\$90	\$92
Central & South America	\$1.6	\$78	\$79
Middle East & Africa	\$0.3	\$47	\$47
China	\$0.6	\$31	\$31

Europe was Virginia's 1st district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

Virginia's 1st district's exports of potentially ICT-enabled services to Ireland grew from \$21 million in 2013 to \$46 million (+124%) in 2022.

The "Digital Dozen" accounted for \$290 million out of Virginia's 1st district's \$678 million in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from VA-1, 2022 (\$M)

Type (ICT in bold)	Total
Credit-Related Services	\$241
Business Management and Consulting Services	\$72
Misc. Business, Professional, and Technical Services	\$68
Advertising	\$56
Payments for Trademarks	\$40
Other	\$201

Computer software services are the top ICT services export, growing from \$6.5 million in 2013 to \$8.3 million in 2022 (28%).

Credit-related services are Virginia's 1st district's top potentially ICT-enabled services export, growing from \$183 million in 2013 to \$241 million in 2022 (32%).